



# ANREV

## EVENTS

### Sustainability in the hotel lifecycle – a focus on designing for energy reduction

ANREV is pleased to invite you to an afternoon briefing in Sydney on 3 December.

Join a panel of experts to understand the up-rise of hotels as institutional grade assets and have an overview of sustainability performance in hotel sector especially Australia market. The panel will also show case the methods for incorporating sustainability considerations in hospitality asset classes.

Panel discussion will be followed by ANREV year-end networking drinks.

**Date** : Tuesday 03 December 2019

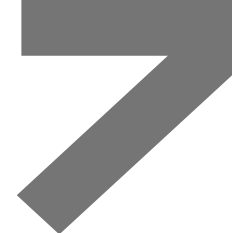
**Time** : 17:30 – 20:30

**Location** : KPMG Office, Level 38, Tower Three, International Towers Sydney, 300 Barangaroo Avenue, Sydney

**RSVP** : [flora.fung@anrev.org](mailto:flora.fung@anrev.org)

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## Agenda

17:30	Registration
17:45	Welcome
17:50	Panel discussion, Q&A
	<b>Moderator:</b>
	Amélie Delaunay, Director of Research and Professional Standards, ANREV
	<b>Panelists:</b>
	Virginie Sandilya, Associate Director, CEFC
	Carlos Flores, Director, NABERS and Building Sustainability
	Dr Sabine Schaffer, Managing Partner, Pro-invest Group
18:45	Networking drinks
20:30	Ends

## Speakers



**Amélie Delaunay**  
Director, Research & Professional Standards  
ANREV

Amélie Delaunay is the Director of Research and Professional Standards for ANREV. She is responsible for the development and implementation of ANREV's Research, Performance Measurement and Professional Standards programmes in Asia Pacific, including market information and performance indices, global surveys and promotion of best practices for the industry.

Amélie has more than 17 years of experience in the real estate industry and a strong real estate consulting background initially with Ernst & Young. She has been based in Asia for more than 13 years.

Educated at the Sorbonne in Paris, where she was awarded a post graduate degree in Urban Geography, Town Planning and Real Estate, Amélie also has an Advanced Master's Degree in Urban and Real Estate Management from ESSEC Business School in Paris. Amélie is a member of the Royal Institution of Chartered Surveyors.

## Speakers



**Virginie Sandilya**  
Associate Director  
CEFC

Virginie Sandilya is an Associate Director at the Clean Energy Finance Corporation. Virginie's role at the CEFC includes a particular focus on developing clean energy finance opportunities in the property sector, including social housing and commercial developments. Virginie has extensive experience in corporate and project finance, having held roles in New York, Dubai, Hong Kong and Singapore with Credit Agricole and HSBC. Virginie completed her MSc in Management at the Toulouse Business School before beginning her career in finance. .



**Carlos Flores**  
Director  
NABERS

Carlos Flores is the National Program Manager at the National Australian Built Environment Rating System (NABERS). He is responsible for all aspects of the delivery of NABERS, Australia's most successful sustainability program, and one of the country's longest-running government environmental initiatives. NABERS is Australia's flagship sustainability benchmarking scheme, which has been instrumental in helping Australian companies to top multiple international sustainability rankings in the past decade.

Carlos was born and raised in Chile, and has worked in Australia for the past nine years. He is a Mechanical Engineer by trade and a regular speaker at sustainability conferences in Australia and overseas.

## Speakers



**Dr Sabine Schaffer**  
Managing Partner  
Pro-invest Group

Dr. Sabine Schaffer is Managing Partner at Pro-invest Group, focusing on structure and asset management of the Group's funds. Pro-invest Group is an asset manager and investment firm which was established in 2010 from industry veterans who have been active in the Private Equity Real Estate space for more than two decades. With close to AUD 2 billion assets under management, Pro-invest Group specialises in Private Equity Real Estate and Real Estate Asset Management and have become one of the largest hotel investment platforms in Australasia. With more than 30 sector-specific specialists in the Sydney office, the Group operates as a locally established, integrated private equity real estate business combining active asset management, development and operational capabilities, providing our investors with above industry risk-adjusted returns in the hospitality, commercial and retail space.

Sabine has an extensive track record in private equity real estate, having over 20 years experience in setting up and managing Private Equity Funds, sourcing co-investment opportunities as well as capital markets. Sabine has focused on the Real Estate side, where she worked on the set up of a Real Estate Development Fund in the Gulf Cooperation Council region for newly built office buildings. At Pro-invest Group, Sabine oversees the asset management side of the business. The primary responsibilities of her team are the structuring of Real Estate investment vehicles, the fund management of the various hotel portfolios, procuring equity as well as bank financing as well as looking after reporting to all stakeholders. Sabine holds a Master's degree from Harvard University as well as PhD in Economics from Leopold Franzens University, Innsbruck, Austria.